



Collaboration in Business

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teamwork

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Collaborating means that you will have someone to share:

- ideas,
- decisions,
- the work,
- the responsibility,
- the sense of accomplishment, and
- the costs with.

Collaboration in Business

- Why it works
- Best of both worlds
- Confidence and Strength
- Someone to share ideas, decisions, work with
- Fills in Gaps and Areas where we need assistance
- Do the things you love

Collaborative Communication

- Be curious, ask questions, keep it open
- Form a shared vision for your work together
- Speak up if you think things are off
- What happens when there is conflict
- Talk about the MONEY
- Debrief after your event

Areas of Collaboration

- Injured Worker's Information Fair
- Health and Wellness Trade Show
- Off the Wall Promotions
- Designed to Sell
- Mike from Economy Signs
- Box of Chocolate Series: Workshop #1
- Introduction to Life and Money Management Strategies

Social Aspects of Collaboration

- Benefits of being part of a team
- Fill our human need for companionship
- Make qualified referrals

Celebrating your Collaboration

- One of the best reasons to collaborate with others
- Sharing the success and accomplishment
- Boost your confidence
- Plan for the next step/venture

Checklist for Collaboration

Some things to be aware of when considering collaboration with another

- Look for someone who isn't exactly like you
- Pick someone you get along with and who thinks about things similarly to the way you think
- Choose someone who has strengths that complement your strengths
- Pick someone who will allow you to be who you are
- Handout

Upcoming Events

- Introduction to Life and Money Strategies Part One
- Introduction to Life and Money Strategies Part Two